

MEET OUR LOBBYIST

Matt Benedetti



Matt Benedetti has more than twenty-eight years in business, marketing, and government relations. The last eight at the helm of his own government relations company. A comprehensive lobbying and consulting services firm, Matt Benedetti & Associates represents its clients' interests before legislative bodies and administrative agencies at the state and local level, as well as helping navigate the often rough and muddy waters of the governmental procurement process. MB&A also specializes in multi-state government relations consulting and management.

Prior to founding MB&A, Matt helped create and develop three additional lobbying firms including, HF Consulting, the Alliance Group and Capital Strategies. Before government relations became his focus, Matt spent eight years in the energy sector where he developed a comprehensive National Accounts program for an energy holding company whose subsidiaries provide natural gas, electricity, and other products and services to over 3.7 million customers located within a corridor that runs from the Gulf Coast through the Midwest to New England.

Current and former clients include: American Bird Conservancy, AstraZeneca Pharmaceuticals, Cal-Tex Protective Coatings, Inc., Centex Construction Company, Dish Network, Highland Legislative Forum, Kroger, Life Cell Corporation, Little Sisters of the Poor, Microsoft Corporation, National Home Service Contract Association, Personal Watercraft Industry Association, Progressive Solutions, The Home Depot, Qlarion, Inc., Virginia Child Care Association, Virginia College of Emergency Physicians, Virginia Society of Plastic Surgeons and Virginians for a Two Term Governor.

Matt is a graduate of James Madison University with a Bachelors of Business Administration and resides in Bon Air, VA with his wife and two children.

Matt's Accomplishments:

- He prevented child care centers from having to open their financial books to the department of Social Service every two years upon renewal.
- He assisted the general assembly in ensuring that students most "at risk" receive pre-k subsidy by requiring more stringent qualification requirements for families who can afford it.

- He helped to establish a seat at the table for private for-profit child care & early education centers to have a voice in policy and development on The School Readiness Council (HB46).
- He helped establish a Mixed Delivery Pre-K Pilot program to purposefully engage the private sector in delivery of state funded Pre-K Services. (HB47)
- He helped to create a 2016 JLARC Study to look at the safety aspects and why Martial Arts Programs, among others, are exempt from licensure.
- He is working to improve the DSS Swipe Card system for all users.
- He continues to closely monitor new licensing standards to ensure that they are practical and necessary and do not over burden a system designed to be minimum standards for child care.